

Project & Public Finance Strategies

CFA advises clients on capital formation strategies and financing structures, particular to the asset classes for each applicable project. We work with government agencies and development organizations to achieve financing goals.

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Introduction

CFA provides project and public financial advisory services to middle-market businesses and public/private sector partnerships, working closely with the private and public sector clients to devise the appropriate capital formation strategies and structures to support their capital requirements and growth strategies for highly capital intensive projects in various industry segments, both domestically and globally.

Types of Financing

Project Finance

CFA works with middle market clients to establish a growth and expansion strategy in highly capital intensive industries, including without limitation, the energy, oil& gas, transportation, public infrastructure, marine, industrial property, water, waste, mining, aerospace and defense sectors in North America and the Emerging Markets. CFA advises its clients on devising a capital formation strategy and financing structure, particular to the asset classes for each applicable project. CFA advises private and public sector clients and joint venture project sponsors in structuring debt and equity financing for capital intensive projects on a limited or non-recourse basis to the project sponsors' balance sheets by captivating the cash flows derived from respective asset classes in the overall asset collateral package of the financed project.

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Multilateral & Government Agency Loan Guaranteed Financing

Many project financings require credit enhancement due to the overwhelming asset class size and capital expenditure, the heightened political or credit risk in certain emerging markets, and/or local or regional financial institution capacity to provide debt service on such projects. CFA works with established local and foreign relationships in government agencies and multilateral organizations to fortify the creditworthiness of a project and related asset classes. CFA will advise its clients to close on required political risk insurance, bank guarantees, public debt and equity participation, among other vehicles to provide credit enhancement for projects. We will work with local, state and federal government agencies as well as multilateral agencies and development organizations, including but not limited to the World Bank, IFC, Eximbank, OPIC, IADB and the EBRD.

Government Concession Service Contract Financing

CFA works with government contractor clients to finance the capital required to execute their service contracts with local, state and federal governments. CFA advises its clients in establishing the optimum structure and terms of the main government service contract from bidding, to negotiation and delivery period to ensure the transaction contains and maintains the credit enhancement mechanisms necessary to obtain the required funding terms and value for the project.

Additional capabilities and areas of technical expertise are distributed across the CFA industry practice groups and individuals within the organization.

